INDIANA UTILITY REGULATORY COMMISSION 302 W. WASHINGTON STREET, SUITE E-306 INDIANAPOLIS, INDIANA 46204-2764 http://www.state.in.us/iurc/ Office: (317) 232-2701 Facsimile: (317) 232-6758

PETITION OF INDIANAPOLIS POWER & LIGHT) COMPANY, AN INDIANA CORPORATION, FOR (1) APPROVAL OF ITS 2003-2006 FINANCING PROGRAM WHICH INCLUDES THE ISSUANCE OF UP TO \$380,650,000 IN AGGREGATE PRINCIPAL AMOUNT OF (1a), FIXED OR VARIABLE RATE SECURED OR UNSECURED LONG-TERM DEBT IN AN AMOUNT NOT TO EXCEED \$370,650,000 IN AGGREGATE AND **CAPITAL** PRINCIPAL. (1b)OBLIGATIONS NOT TO EXCEED \$10,000,000 IN AGGREGATE PRINCIPAL; (2) TO EXECUTE AND OR MORE SUPPLEMENTAL ONE INDENTURES TO ITS MORTGAGE AND DEED OF MAY 1940 TRUST DATED AS OF AMENDED, THE SUPPLEMENTED AND FOR PURPOSE OF CREATING OR SECURING EACH NEW SERIES OF FIRST MORTGAGE BONDS; (3) TO EXECUTE LETTERS OF CREDIT OR OTHER CREDIT **FACILITIES** APPROPRIATE DEEMED PETITIONER TO PROVIDE LIQUIDITY FOR ITS VARIABLE INTEREST RATE OBLIGATIONS PROPOSED TO BE ISSUED HEREIN, THROUGHOUT THE LIFE OF THE UNDERLYING OBLIGATION; (4) TO EXECUTE AND DELIVER PROMISSORY NOTES OTHER EVIDENCE OF INDEBTEDNESS RELATING TO ISSUANCE OF LONG-TERM DEBT; (5) TO **ENTER** INTO INTEREST RATE MANAGEMENT TRANSACTIONS IN CONNECTION WITH ITS VARIABLE RATE OBLIGATIONS AS PROPOSED TO BE ISSUED HEREIN, THROUGHOUT THE LIFE OF THE UNDERLYING OBLIGATION(S): AND (6) AUTHORITY TO APPLY THE NET CASH PROCEEDS FROM THE SALE OF SUCH LONG-TERM DEBT AFTER PAYMENT OF EXPENSES INCURRED IN CONNECTION THEREWITH, TO DISCHARGE, REFUND OR REPLACE CERTAIN SERIES OF ITS FIRST MORTGAGE BONDS OUTSTANDING AND TO REIMBURSE ITS TREASURY, REPAY SHORT TERM BORROWINGS, AND FINANCE ITS CONSTRUCTION PROGRAM.

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INDIANA UTILITY
REGULATORY COMMISSION

CAUSE NO. 42292

You are hereby notified that on this date the Indiana Utility Regulatory Commission ("Commission") has caused the following entry to be made:

On February 12, 2003, the Commission issued an Order in this Cause authorizing Petitioner Indianapolis Power and Light Company to issue certain securities, subject to a dividend reporting and "approval process" condition. On April 16, 2003, the Commission issued a second Order in this Cause ruling on IPL's Petition for Reconsideration. In that second Order, the Commission approved IPL's proposed confidentiality procedures for the information required by the Commission's February 12, 2003 Order.

For the calendar year 2003, IPL made confidential filings on the following dates to report its planned issuance of dividends:

March 19, 2003 April 23, 2003 May 5, 2003 June 6, 2003 September 5, 2003 November 26, 2003

On March 23, 2004, IPL informed the Commission that its parent, IPALCO Enterprises, Inc., filed a Form 10K with the Securities and Exchange Commission on March 15, 2004. IPL therefore stated that as a result of the filing of the Form 10K, the confidential information submitted to the Commission on the dates listed above has been publicly released and confidentiality protection is no longer required.

Based on the representation of IPL, the presiding officers now determine that the identified materials should be released from confidentiality and made available to the general public on May 10, 2004.

IT IS SO ORDERED.

David E. Ziegner, Commissioner

Gregory S./Colton, Administrative Law Judge

Date

Nancy E. Manley, Secretary to the Commission

INDIANAPOLIS POWER & LIGHT, CAUSE NO. 42292

RELEASING CONFIDENTIALITY PROTECTION DATED MARCH 23, 2004

IPALCO Enterprises, Inc. filed its Form 10-K with the Securities and Exchange Commission on March 15, 2004. Thereby releasing confidential information submitted to the Commission in its Dividend Reports filed in Cause 42292 and approved by the Commission on March 23, 2004 the following documents are released from confidentiality:

March 19, 2003 April 23, 2003 May 5, 2003 June 6, 2003 September 5, 2003 November 26, 2003

The March 23, 2004 filing is attached along with the above documents.



STATE OF INDIANA

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INDIANA UTILITY REGULATORY COMMISSION

' INDIANA UTILITY REGULATORY COMMISSION

PETITION OF INDIANAPOLIS POWER & LIGHT) COMPANY, AN INDIANA CORPORATION, FOR (1) APPROVAL OF ITS 2003-2006 FINANCING PROGRAM WHICH INCLUDES THE ISSUANCE OF UP TO \$380,650,000 IN AGGREGATE PRINCIPAL AMOUNT OF (1a), FIXED OR VARIABLE RATE SECURED OR UNSECURED LONG-TERM DEBT IN AN AMOUNT NOT TO EXCEED \$370,650,000 IN AGGREGATE PRINCIPAL, AND (1b) CAPITAL LEASE OBLIGATIONS NOT TO EXCEED \$10,000,000 IN AGGREGATE PRINCIPAL; (2) TO EXECUTE AND DELIVER ONE OR MORE SUPPLEMENTAL INDENTURES TO ITS MORTGAGE AND DEED OF TRUST DATED AS OF MAY 1, 1940 AS SUPPLEMENTED AND AMENDED. FOR THE PURPOSE OF CREATING OR SECURING EACH NEW SERIES OF FIRST MORTGAGE BONDS: (3) TO EXECUTE LETTERS OF CREDIT) OR OTHER CREDIT FACILITIES DEEMED APPROPRIATE BY PETITIONER TO PROVIDE LIQUIDITY FOR ITS VARIABLE INTEREST RATE OBLIGATIONS AS PROPOSED TO BE ISSUED HEREIN, THROUGHOUT THE LIFE OF THE **UNDERLYING OBLIGATION; (4) TO EXECUTE** AND DELIVER PROMISSORY NOTES AND OTHER EVIDENCE OF INDEBTEDNESS RELATING TO ISSUANCE OF LONG-TERM DEBT; (5) TO ENTER INTO INTEREST RATE RISK MANAGEMENT TRANSACTIONS IN CONNECTION WITH ITS VARIABLE RATE OBLIGATIONS AS PROPOSED TO BE ISSUED HEREIN, THROUGHOUT THE LIFE OF THE UNDERLYING OBLIGATION(S); AND (6) AUTHORITY TO APPLY THE NET CASH PROCEEDS FROM THE SALE OF SUCH LONG-TERM DEBT AFTER PAYMENT OF EXPENSES INCURRED IN CONNECTION THEREWITH, TO DISCHARGE, REFUND OR REPLACE CERTAIN SERIES OF ITS FIRST MORTGAGE BONDS **OUTSTANDING AND TO REIMBURSE ITS** TREASURY, REPAY SHORT TERM BORROWINGS. AND FINANCE ITS CONSTRUCTION PROGRAM.

CAUSE NO. 42292

SUBMISSION OF INDIANAPOLIS POWER & LIGHT COMPANY'S CAPITAL EXPENDITURES SUMMARY

Indianapolis Power & Light Company, by counsel, hereby submits the attached Capita Expenditures Summary for year ending December 31, 2003, in compliance with Orderina Paragraph 5 of the Commission's February 12, 2003 Order in this Cause.

In addition, IPALCO Enterprises, Inc. filed its Form 10-K with the Securities and Exchange Commission on March 15, 2004. Therefore, the confidential information submitted to the Commission in its Dividend Reports filed in this Cause on March 19, 2003; April 23, 2003 May 5, 2003; June 6, 2003; September 5, 2003; and November 26, 2003 has been publicly released and confidentiality protection is no longer required.

Respectfully submitted,

Claudia J. Earls (9489-49)¹ BARNES & THORNBURG

11 South Meridian Street, Suite 1313

Indianapolis, Indiana 46204 Telephone: (317) 231-7716

Attorney for Indianapolis Power & Light Company

CERTIFICATE OF SERVICE

The undersigned hereby certifies that on March 23, 2004, a copy of the foregoing was served upon the Indiana Office of Utility Consumer Counselor, Indiana Government Center North, 100 N. Senate Avenue, Room N501, Indianapolis, Indiana 46204 via United States First Class Mail, postage prepaid.

Claudia J. Earls

Indianapolis Power & Light Company Capital Expenditures Summary For the Year Ended December 31, 2003

Intangible Plant	\$ 4,707,869
Steam Production Plant	
Other Production Plant	34,136,551
Transmission Plant	201,713
Distribution Plant	3,530,428
General Plant	29,258,454
Total Electric Plant in Service	4,480,603
	 76,315,618
Construction in Progress	87,078,785
Total Additions	 163,394,403
Less Allowance for Debt and Equity Funds used During Construction	(6,538,975)
Total Cash Paid for Capital Expenditures	\$ 156,855,428
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Indianapolis Power & Light Statement of Income

Company=PL (Indianapolis Power & Light Co Consolidated)	UNAUDITED 12 Months Ended Feb-03
OPERATING REVENUES:	1 35 33
Electric	840,865,695
Gross Operating Revenues	840,865,695
OPERATING EXPENSES AND TAXES:	
Production - Fuel	177,950,980
Production - Other	62,478,949
Power Purchased	18,408,286_
Total	258,838,215
Transmission	5,751,721
Distribution - Electric	36,904,506
Customer and Distribution - Steam	000,+06,00
Customer Accounts	15,434,152
Customer Service and Informational	3,431,764
Administrative and General	54,818,235
Total	375,178,593
	2, 2,
Depreciation	118,195,745
Amortization of Regulatory Deferrals	1,142,348
Income Taxes - Net	115,472,809
Taxes Other than Income Taxes	30,539,516
Disposition of Allowances - Net	(9,269,586)
Total Operating Expenses and Taxes	631,259,425
OPERATING INCOME	209,606,270
	·
OTHER INCOME AND DEDUCTIONS:	
Allowance for Other Funds During Construction	3,862,675
Carrying Charges on Regulatory Assets	5,005
Miscellaneous Income and Deductions - Net	4,704,721
Income Taxes - Net	(1,184,568)
Total Other Income and Deductions	7,387,833
TOTAL INCOME	216,994,103
INTEREST CHARGES	
INTEREST CHARGES:	40.004.000
Interest on Long-Term Debt	40,334,280
Allowance for Borrowed Funds Used During Const	(1,776,244)
Deferred Return on Regulatory Assets-Borrowed Other Interest Charges	(12,176) 470,308
Amortization - Debt Discount & Expense	1,851,660
Total Interest and Other Charges-Net	40,867,828
	70,001,020
INCOME BEFORE EXTRAORDINARY ITEMS	
AND CUMULATIVE ACCOUNTING CHANGE	176,126,275
Less Preferred Stock Transactions	3,213,312
INCOME APPLICABLE TO COMMON STOCK	172,912,963

Company=PL (Indianapolis Power & Light Co Consolidated)	UNAUDITED As of Feb-03
ASSETS: PROPERTY, PLANT AND EQUIPMENT Utility Plant, at Original Cost Less: Accum. Prov. for Deprec. & Amort. Total Utility Plant - Net	3,250,350,528 1,556,724,870 1,693,625,658
OTHER PROPERTY, INVESTMENTS AND OTHER ASSETS:	
Nonutility Property Less Accumulated Provision for Depreciation Total Nonutility Property - Net Other Investments	1,536,589 152,945 1,383,644 3,596,769
Total	4,980,413
CURRENT ASSETS: Cash Working Funds Temporary Cash Investments Accounts Receivable - Associated Companies	4,893,147 87,888 45,512,588 79,573
Accounts Receivable: Customers Miscellaneous Less: Reserve for Uncollectible Accounts Interest Receivable	44,427,583 10,248,601 (1,716,135) 30,700
Fuel Materials and Supplies - Net Other Current Assets Tax Refund Receivable Total Current Assets	19,822,661 48,659,999 2,664,913 39,794 174,751,312
DEFERRED DEBITS:	
Unamortized Petersburg Unit 4 Carrying Charges Unamort. Def. Return-Pete Unit 4 Carrying Chgs. Unamort. Reacquisition Premium on Debt Other Regulatory Assets Miscellaneous	15,821,671 8,958,389 17,919,591 97,853,703 16,024,880
Unamortized Debt Expense Total Deferred Debits	5,002,625 161,580,859
TOTAL ASSETS	2,034,938,242

Company=PL (Indianapolis Power & Light Co Consolidated)	UNAUDITED As of Feb-03
LIABILITIES CAPITALIZATION: Common Shareholder's Equity:	
Common Stock	324,536,675
Premium and Net Gain on Preferred Stock	2,642,134
Retained Earnings	401,726,996
Accumulated Other Comprehensive Income	(52,303,584)
Total	676,602,221
Non-Redeemable Cumulative Preferred Stock	59,135,300
Long-Term Debt	542,650,000
Unamort. Premium on LT Debt - Net	(629,656)
Total Long-Term Debt	542,020,344
Total Capitalization	1,277,757,865
CURRENT LIABILITIES:	
Accounts Payable	50,647,775
Dividends Payable	796,870
Customer Deposits	9,240,238
Interest on Long-Term Debt	6,816,286
Interest on Customer Deposits, etc.	1,723,689
Federal Taxes on Income	22,834,455
State Taxes on Income	(50,656)
Real Estate and Personal Property	19,970,471
Miscellaneous	7,838,530
Def. Fed. & St. Tax on Fuel Costs-Due w/i 1 Yr.	811,196
Deferred Fuel Expense	(1,348,541)
Accounts Payable - Associated Companies	420,522
Miscellaneous	110,375
Total	119,811,210
Current Maturity of Long Term Debt	80,000,000
Total Current Liabilities	199,811,210
DEFERRED CREDITS:	
FAS109 Net Deferred Income Tax-Credit	96,761,231
Accumulated Deferred Income Tax-Net	246,907,205
Unamortized Investment Tax Credit	30,468,014
Accrued Postretirement Benefits	6,206,073
Accrued Pension Benefits	168,912,078
Miscellaneous	8,114,566
Total Deferred Credits	557,369,167
TOTAL LIABILITIES	2,034,938,242

INDIANAPOLIS POWER & LIGHT COMPANY Statement of Capitalization As of February 28, 2003

(In Thousands)

Common Start	Unaudited Feb-03	Pro Forma Effect of Apr-03 Dividend Transactions	Pro Forma Effect of Jul-03 Dividend Transactions
Common Stock	\$324,537	\$324,537	\$324,537
Premium and net gain on Preferred Stock Retained Earnings	2,642	2,642	2,642
Beginning Balance Add: Current Year Net Income	368,950 33,580	401,727	360,924
Less: Current Year Preferred Dividends Less: Current Year Common Dividends	(803)	(803) (40,000)	(803)
Ending Balance	401,727	360,924	360,121
Accumulated Other Comprehensive Income	(52,304)	(52,304)	(52,304)
Total Common Shareholder's Equity	676,602	635,799	634,996
Cumulative Preferred Stock Long-term Debt (Less current maturities and	59,135	59,135	59,135
sinking fund requirements)	542,020	542,020	542,020
Total Capitalization	\$1,277,757	\$1,236,954	\$1,236,151
Long-term Debt Captialization Ratio	42.42%	43.82%	43.85%

Company=PL (Indianapolis Power & Light Co Consolidated)	UNAUDITED As of Mar-03
ASSETS: PROPERTY, PLANT AND EQUIPMENT Utility Plant, at Original Cost Less: Accum. Prov. for Deprec. & Amort. Total Utility Plant - Net	\$ 3,253,956,084 1,566,355,735 1,687,600,349
OTHER PROPERTY, INVESTMENTS AND OTHER ASSETS: Nonutility Property Less Accumulated Provision for Depreciation Total Nonutility Property - Net Other Investments Total	1,536,613 155,717 1,380,896 3,585,724 4,966,620
CURRENT ASSETS: Cash Working Funds Temporary Cash Investments Accounts Receivable - Associated Companies Accounts Receivable: Customers	4,349,890 94,088 55,322,588 187,006 35,193,582
Miscellaneous Less: Reserve for Uncollectible Accounts Interest Receivable Fuel Materials and Supplies - Net Other Current Assets	4,384,209 (1,944,702) 24,950 22,984,487 47,027,608 1,789,614
Tax Refund Receivable Total Current Assets	39,794 169,453,114
DEFERRED DEBITS: Unamortized Petersburg Unit 4 Carrying Charges Unamort. Def Return-Pete Unit 4 Carrying Chgs. Unamort. Reacquisition Premium on Debt Other Regulatory Assets Miscellaneous Unamortized Debt Expense Total Deferred Debits	15,765,342 8,926,846 17,793,580 98,739,153 15,878,174 4,973,692 162,076,787
TOTAL ASSETS	\$ 2,024,096,870

Company=PL (Indianapolis Power & Light Co Consolidated)	UNAUDITED As of Mar-03
LIABILITIES	
CAPITALIZATION:	
Common Shareholder's Equity:	
Common Stock	\$ 324,536,675
Premium and Net Gain on Preferred Stock	2,642,134
Retained Earnings	410,671,264
Accumulated Other Comprehensive Income	(52,176,317)
Total	685,673,756
Non-Redeemable Cumulative Preferred Stock	59,135,300
Long-Term Debt	542,650,000
Unamort. Premium on LT Debt - Net	(622,821)
Total Long-Term Debt	542,027,179
Total Capitalization	1,286,836,235
,	
CURRENT LIABILITIES:	
Accounts Payable	44,829,980
Dividends Payable	796,870
Customer Deposits	9,322,482
Interest on Long-Term Debt	10,003,808
Interest on Customer Deposits, etc.	1,733,259
Federal Taxes on Income State Taxes on Income	3,908,879 1,439,783
Real Estate and Personal Property	21,403,804
Miscellaneous	8,543,808
Def. Fed. & St. Tax on Fuel Costs-Due w/i 1 Yr.	2,024,893
Accounts Payable - Associated Companies	315,144
Miscellaneous	92,302
Total	104,415,012
Current Maturity of Long Term Debt	80,000,000
Total Current Liabilities	184,415,012
DEFERRED CREDITS:	02 151 005
FAS109 Net Deferred Income Tax-Credit Accumulated Deferred Income Tax-Net	93,151,865 245,343,873
Unamortized Investment Tax Credit	30,238,556
Accrued Postretirement Benefits	6,225,813
Accrued Pension Benefits	169,987,626
Miscellaneous	7,897,890
Total Deferred Credits	552,845,623
TOTAL LIABILITIES	\$ 2,024,096,870

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Indianapolis Power & Light Statement of Income

Company=PL (Indianapolis Power & Light Co Consolidated)	UNAUDITED 12 Months Ended Mar-03
OPERATING REVENUES: Electric Gross Operating Revenues	\$ 837,789,587 837,789,587
OPERATING EXPENSES AND TAXES: Production - Fuel Production - Other Power Purchased Total	174,106,555 66,672,455 22,244,976 263,023,986
Transmission Distribution - Electric Customer Accounts Customer Service and Informational Administrative and General Total	5,698,708 37,140,791 15,614,696 3,511,657 56,445,876 381,435,714
Depreciation Amortization of Regulatory Deferrals Income Taxes - Net Taxes Other than Income Taxes Disposition of Allowances - Net Total Operating Expenses and Taxes	118,750,922 1,054,476 110,788,407 30,305,992 (6,018,607) 636,316,904
OPERATING INCOME	201,472,683
OTHER INCOME AND DEDUCTIONS: Allowance for Other Funds During Construction Carrying Charges on Regulatory Assets Miscellaneous Income and Deductions - Net Income Taxes - Net Total Other Income and Deductions	3,074,356 3,736 2,468,310 (628,837) 4,917,565
TOTAL INCOME	206,390,248
INTEREST CHARGES: Interest on Long-Term Debt Allowance for Borrowed Funds Used During Const Deferred Return on Regulatory Assets-Borrowed Other Interest Charges Amortization - Debt Discount & Expense Total Interest and Other Charges-Net	40,334,280 (1,412,362) (9,089) 471,039 1,830,231 41,214,099
INCOME BEFORE EXTRAORDINARY ITEMS AND CUMULATIVE ACCOUNTING CHANGE Less Preferred Stock Transactions	165,176,149 3,213,312
INCOME APPLICABLE TO COMMON STOCK	\$ 161,962,837

INDIANAPOLIS POWER & LIGHT COMPANY Statement of Capitalization

As of March 31, 2003 (In Thousands)

	Unaudited Mar-03	Pro Forma Effect of previously approved Apr-03 Dividend Transaction	Pro Forma Effect of May-03 Dividend Transaction
Common Stock	\$324,537	\$324,537	\$324,537
Premium and net gain on Preferred Stock	2,642	2,642	2,642
Retained Earnings			,
Beginning Balance	368,950	410,671	376,332
Add: Current Year Net Income applicable to common stock	41,721	5,661 (*)	8,420 🕏
Less: Current Year Common Dividends	0	(40,000)	(30,000)
Ending Balance	410,671	376,332	354,753
Accumulated Other Comprehensive Income	(52,176)	(52.176)	(52,176)
Total Common Shareholder's Equity	685,674	651,335	629,755
Cumulative Preferred Stock	59,135	59,135	59,135
Long-term Debt (Less current maturities and			,
sinking fund requirements)	542,027	542,027	542,027
Total Capitalization	\$1,286,836	\$1,252,497	\$1,230,917
Long-term Debt Capitalization Ratio	42.12%	43.28%	44.03%

^{(* -} Assumes forecasted Net Income for the respective month

Confidential Exhibit A

At a May 1, 2003 meeting with the Presiding Officers, various Commission professional staff members and the Office of Utility Consumer Counselor ("OUCC"), the Commission and Indianapolis Power & Light Company ("IPL") agreed that IPL would file with the Commission information concerning: (1) IPL's proposed dividend distributions through December 31, 2003; (2) IPL's projected operating results through December 31, 2003; (3) an explanation for fluctuations in IPL's operating results; and (4) IPL's pro forma capitalization ratios. The following information is being provided in response to the Commission's request.¹

Projected IPL Common Dividend Distributions

The three year period, consisting of actual 2001 and 2002 payments and projected payments for 2003, is summarized below:

(\$, millions)	2001 Actual	2002 Actual	2003 Projected	
Common Dividends	136.0	157.4	162	l

IPL's common dividend varies from quarter to quarter and from year to year depending on actual operating results, overall business needs and prudent and optimal cash management. For example, the cash available for common dividends is projected to be reduced significantly in 2004 due to increased equity investments in capital expenditures associated with the NOx compliance construction program.

With reference to the information here, numerous important factors could cause IPL's actual results to differ materially from those discussed including, but not limited to, general economic conditions, fluctuations in customer growth and demand and weather conditions. Furthermore, there can be no assurance that either the historical data or the projections are reasonably representative of IPL's future operations. Limited discussion of some factors making such data unrepresentative is provided for illustrative purposes and is not the result of a comprehensive or detailed study of or quantification of such factors.

IPL was also asked to provide projected jurisdictional net operating income results. The three year period, consisting of actual 2001 and 2002 results and projected results for 2003, is summarized below:

(\$, millions)	2001 Actual	2002 Actual	2003 Projected
Jurisdictional Net	102.2	177.6	130 – 140
Operating Income			

Fluctuations in Operating Results

As indicated in the above table, IPL's jurisdictional net operating income has varied considerably over the last two year period. It is projected to vary less in 2003 and 2004.

The calendar year 2001 results included significant one-time charges associated with IPL's early retirement programs. Similarly, other factors make 2002 results unrepresentative of future results. It should be noted that IPL does not maintain, in the normal course of business, a comprehensive and detailed analysis of or quantification of such factors. Both the limited number of factors identified and their quantification are general and illustrative rather than predictive. IPL suggests that consideration of the following factors which enhanced profitability over the past several months represents a good faith response to the questions presented in last week's meeting.

Some factors which affect recent operating results include:

Weather Effects

Both heating degree days and cooling degree days were higher than normal during the 12 months ended March 31, 2003. IPL currently roughly estimates the positive effect on revenues of abnormal weather at approximately twenty million dollars.

Power Plant Outage Schedules and Availability

During calendar year 2002, IPL deferred outages where appropriate to more optimally coordinate them with the anticipated outages during 2003 and 2004 associated with its NOx compliance construction program. While precise quantification would require extensive study, IPL can say with confidence that there will be an identifiable and not insignificant increase in cost from 2002 into the next 24 to 48 month period.

Furthermore, IPL's relatively low cost baseload generation units operated well during calendar year 2002. The relatively low incremental operating costs associated with high availabilities enhanced profitability.

Labor Costs

Staffing levels were in transition during 2001 and 2002 and represented a low point in staffing levels versus historical trends. IPL currently is in the midst of a hiring process.

Additionally, IPL recently entered into a new labor agreement with the International Brotherhood of Electrical Workers physical unit (representing about 56% of its fulltime workforce), effective December, 2002. The contract contains a 3% increase in wages each year over the 3 year period.

IPL also faces the industry-wide issues of rapidly increasing employee pension and health-care costs.

Pro-forma Long-term Debt Capitalization

Last, IPL was requested to provide IPL's pro forma capitalization ratios. The projected capitalization is summarized below:

	Projected December 31, 2003 (\$-millions)
Retained Earnings	343
Common Shareholder's Equity	617
Cumulative Preferred Stock	59
Long Term Debt	652
Total Financial Capitalization	1328
Debt Capitalization Ratio	49%

5-5-03

The projected debt capitalization ratio will be a function of operating results, the timing

of dividend distributions and the amount of new long term debt raised in 2003. In the scenario

summarized above, IPL has assumed the ranges of operating income and dividends described

above and \$110 million of new long term debt proceeds.

Actual results may vary and the optimal level of debt will depend on market

circumstances prevailing at the time of issue. Therefore, IPL's overall financial management

planning considers prudent operations, debt capitalization, additional financial ratios, liquidity

and overall business needs consistent with investment grade benchmarks used by the rating

agencies on a stand-alone basis.

IPL looks forward to meeting with the Commission on Monday, May 12, 2003 and will

be prepared to answer Commission questions at that meeting. Thank you for providing us with

this opportunity.

Confidential Information

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Company=PL (Indianapolis Power & Light Co Consolidated)	UNAUDITED As of April, 2003	
ASSETS: PROPERTY, PLANT AND EQUIPMENT Utility Plant, at Original Cost Less: Accum. Prov. for Deprec. & Amort. Total Utility Plant - Net	\$ 3,264,531,738 1,576,155,573 1,688,376,165	
OTHER PROPERTY, INVESTMENTS AND OTHER ASSETS: Nonutility Property Less Accumulated Provision for Depreciation Total Nonutility Property - Net Other Investments Total	1,536,613 158,489 1,378,124 3,537,368 4,915,492	
CURRENT ASSETS: Cash Working Funds Temporary Cash Investments Accounts Receivable - Associated Companies Accounts Receivable:	5,013,716 102,113 24,119,678 204,688	
Customers Miscellaneous Less: Reserve for Uncollectible Accounts Interest Receivable Fuel	29,716,371 6,356,126 (1,934,715) (26,434) 26,618,834	
Materials and Supplies - Net Other Current Assets Tax Refund Receivable Total Current Assets	46,978,446 3,133,852 39,794 140,322,469	
DEFERRED DEBITS: Unamortized Petersburg Unit 4 Carrying Charges Unamort. Def. Return-Pete Unit 4 Carrying Chgs. Unamort. Reacquisition Premium on Debt Other Regulatory Assets Miscellaneous Unamortized Debt Expense Total Deferred Debits	15,709,013 8,895,302 17,667,568 94,866,146 15,704,190 4,944,759 157,786,978	
TOTAL ASSETS	\$ 1,991,401,104	

Company=PL (Indianapolis Power & Light Co Consolidated) LIABILITIES CAPITALIZATION: Common Shareholder's Equity: Common Stock	UNAUDITED As of April, 2003 \$ 324,536,675
Premium and Net Gain on Preferred Stock Retained Earnings Accumulated Other Comprehensive Income Total	2,642,134 379,624,041 (52,421,994) 654,380,856
Non-Redeemable Cumulative Preferred Stock	59,135,300
Long-Term Debt Unamort. Premium on LT Debt - Net Total Long-Term Debt Total Capitalization	542,650,000 (615,987) 542,034,013 1,255,550,169
CURRENT LIABILITIES: Accounts Payable Dividends Payable Customer Deposits Interest on Long-Term Debt Interest on Customer Deposits, etc. Federal Taxes on Income State Taxes on Income Real Estate and Personal Property Miscellaneous Def. Fed. & St. Tax on Fuel Costs-Due w/i 1 Yr. Deferred Fuel Expense Accounts Payable - Associated Companies Miscellaneous Total Current Maturity of Long Term Debt Total Current Liabilities	46,347,936 796,870 9,382,666 10,025,909 1,742,188 11,009,118 (1,159,351) 22,837,137 4,794,584 2,191,345 (4,754,215) 315,143 123,069 103,652,399 80,000,000 183,652,399
DEFERRED CREDITS: FAS109 Net Deferred Income Tax-Credit Accumulated Deferred Income Tax-Net Unamortized Investment Tax Credit Accrued Postretirement Benefits Accrued Pension Benefits Miscellaneous Total Deferred Credits TOTAL LIABILITIES	93,151,865 243,498,462 30,009,098 6,167,235 171,063,174 8,308,702 552,198,536 \$ 1,991,401,104

Indianapolis Power & Light Statement of Income

Company=PL (Indianapolis Power & Light Co Consolidated	UNAUDITED 12 Months Ended April-03
OPERATING REVENUES: Electric Gross Operating Revenues	\$ 840,895,856 840,895,856
OPERATING EXPENSES AND TAXES: Production - Fuel Production - Other Power Purchased	173,935,911 64,099,411 22,662,760
Total Transmission Distribution - Electric Customer Accounts Customer Service and Informational Administrative and General	260,698,082 5,562,805 38,072,070 15,759,860 3,611,561 58,038,545
Total Depreciation Amortization of Regulatory Deferrals Income Taxes - Net Taxes Other than Income Taxes Disposition of Allowances - Net Total Operating Expenses and Taxes	381,742,923 119,465,808 1,054,476 112,347,269 30,015,290 (5,777,357) 638,848,409
OPERATING INCOME	202,047,447
OTHER INCOME AND DEDUCTIONS: Allowance for Other Funds During Construction Carrying Charges on Regulatory Assets Miscellaneous Income and Deductions - Net Income Taxes - Net Total Other Income and Deductions	2,640,078 3,890 961,378 145,841 3,751,187
TOTAL INCOME	205,798,634
INTEREST CHARGES: Interest on Long-Term Debt Allowance for Borrowed Funds Used During Const Deferred Return on Regulatory Assets-Borrowed Other Interest Charges Amortization - Debt Discount & Expense Total Interest and Other Charges-Net	40,334,280 (1,210,885) (9,463) 578,623 1,808,803 41,501,358
INCOME BEFORE EXTRAORDINARY ITEMS AND CUMULATIVE ACCOUNTING CHANGE Less Preferred Stock Transactions	164,297,276 3,213,312
INCOME APPLICABLE TO COMMON STOCK	\$ 161,083,964

Confidential Exhibit B

INDIANAPOLIS POWER & LIGHT COMPANY

Statement of Capitalization As of April 30, 2003

(In Thousands)

	Unaudited Apr-03	Pro Forma Effect of May-03 Dividend (Previously Approved)	Pro Forma Effect of Jun-03 Dividend Transaction
Common Stock	\$324,537	\$324,537	\$324,537
Premium and net gain on Preferred Stock	2,642	2,642	2,642
Retained Earnings			
Beginning Balance	368,950	379,624	349,624
Add: Current Year Net Income before Preferred Dividends	52,280	0	0
Less: Preferred Dividends Declared	(1,606)	0	0
Less: Current Year Common Dividends	(40,000)	(30,000)	(24,600)
Ending Balance	379,624	349,624	325,024
Accumulated Other Comprehensive Income	(52,422)	(52,422)	(52,422)
Total Common Shareholder's Equity	654,381	624,381	599,781
Cumulative Preferred Stock	59,135	59,135	59,135
Long-term Debt (Less current maturities and			
sinking fund requirements)	542,034	542,034	542,034
Total Capitalization	\$1,255,550	\$1,225,550	\$1,200,950
Long-term Debt Capitalization Ratio	43.17%	44.23%	45.13%

Company≃PL (Indianapolis Power & Light Co Consolidated)	UNAUDITED As of July 31, 2003	
ASSETS: PROPERTY, PLANT AND EQUIPMENT Utility Plant, at Original Cost Less: Accum. Prov. for Deprec. & Amort. Total Utility Plant - Net	\$ 3,303,619,950 1,605,744,484 1,697,875,466	
OTHER PROPERTY, INVESTMENTS AND OTHER ASSETS: Nonutility Property Less Accumulated Provision for Depreciation Total Nonutility Property - Net Other Investments Total	1,536,613 166,805 1,369,808 3,639,311 5,009,119	
CURRENT ASSETS: Cash Working Funds Temporary Cash Investments Accounts Receivable - Associated Companies Accounts Receivable: Customers Miscellaneous Less: Reserve for Uncollectible Accounts Interest Receivable Fuel Materials and Supplies - Net Other Current Assets Tax Refund Receivable	3,704,174 99,612 5,900,588 216,098 39,379,756 6,754,615 (1,860,860) (47,559) 29,443,615 46,042,869 2,179,121 39,794	
Total Current Assets DEFERRED DEBITS: Unamortized Petersburg Unit 4 Carrying Charges Unamort. Def. Return-Pete Unit 4 Carrying Chgs. Unamort. Reacquisition Premium on Debt Other Regulatory Assets Miscellaneous Unamortized Debt Expense Total Deferred Debits	131,851,823 15,603,114 8,737,584 17,289,535 117,478,013 15,454,137 4,862,371 179,424,754	
TOTAL ASSETS	\$ 2,014,161,162	

Company=PL (Indianapolis Power & Light Co Consolidated)	UNAUDITED As of
	July 31, 2003
LIABILITIES CAPITALIZATION: Common Shareholder's Equity:	
Common Stock	\$ 324,536,675
Premium and Net Gain on Preferred Stock	2,642,134
Retained Earnings	370,575,558
Accumulated Other Comprehensive Income	(51,307,269)
Total	646,447,098
Non-Redeemable Cumulative Preferred Stock	59,135,300
Long-Term Debt	542,650,000
Unamort, Premium on LT Debt - Net	(595,483)
Total Long-Term Debt	542,054,517
Total Capitalization	1,247,636,915
CHRENT HARMITICS.	
CURRENT LIABILITIES: Notes Payable	25,900,000
Accounts Payable	45,262,167
Dividends Payable	804,801
Customer Deposits	9,934,516
Interest on Long-Term Debt	14,867,053
Interest on Customer Deposits, etc.	1,858,350
Federal Taxes on Income	14,753,892
State Taxes on Income	(3,364,813)
Real Estate and Personal Property	18,669,033
Miscellaneous	4,922,607
Def. Fed. & St. Tax on Fuel Costs-Due w/i 1 Yr.	812,262
Deferred Fuel Expense	(3,789,706)
Accounts Payable - Associated Companies	315,143
Miscellaneous	217,295
Total	131,162,600
Current Maturity of Long Term Debt	80,000,000
Total Current Liabilities	211,162,600
DEFERRED CREDITS:	
FAS109 Net Deferred Income Tax-Credit	115,219,335
Accumulated Deferred Income Tax-Net	249,055,607
Unamortized Investment Tax Credit	29,320,724
Accrued Postretirement Benefits	5,940,105
Accrued Pension Benefits	149,289,818
Miscellaneous	6,536,058
Total Deferred Credits	555,361,647
TOTAL LIABILITIES	\$ 2,014,161,162

Company=PL (Indianapolis Power & Light Co Consolidated)	
outiparty in a (indianapolis in ower a digital co consolidated)	UNAUDITED
	12 Months Ended
	July 31, 2003
OPERATING REVENUES:	3diy 31, 2003
Electric	
	\$ 826,796,665
Gross Operating Revenues	826,796,665
ODEDATING EVDENOES AND TAVES	
OPERATING EXPENSES AND TAXES	
Production - Fuel	177,027,066
Production - Other	70,531,006
Power Purchased	17,377,617
Total	264,935,689
Transmission	5,555,863
Distribution - Electric	39,494,927
Customer Accounts	16,083,228
Customer Service and Informational	3,449,995
Administrative and General	61,864,506
Total	391,384,208
Depreciation	121,220,187
Amortization of Regulatory Deferrals	1,054,476
Income Taxes - Net	103,972,654
Taxes Other than Income Taxes	29,560,060
	· ·
Disposition of Allowances - Net	(6,059,034)
Total Operating Expenses and Taxes	641,132,551
OPERATING INCOME	105 664 114
OF ERATING INCOME	185,664,114
OTHER INCOME AND DEDUCTIONS:	
	0.000.707
Allowance for Other Funds During Construction	3,282,707
Carrying Charges on Regulatory Assets	4,015
Miscellaneous Income and Deductions - Net	622,073
Income Taxes - Net	117,152
Total Other Income and Deductions	4,025,947
TOTAL WIRE AND	
TOTAL INCOME	189,690,061
INTEREST CHARGES:	
Interest on Long-Term Debt	40,334,280
Allowance for Borrowed Funds Used During Const	(1,528,044)
Deferred Return on Regulatory Assets-Borrowed	(9,764)
Other Interest Charges	555,642
Amortization - Debt Discount & Expense	1,743,768
Total Interest and Other Charges-Net	41,095,882
-	
INCOME BEFORE EXTRAORDINARY ITEMS	
AND CUMULATIVE ACCOUNTING CHANGE	148,594,179
Less Preferred Stock Transactions	3,213,312
	3,2,3,3,2
INCOME APPLICABLE TO COMMON STOCK	\$ 145,380,867

INDIANAPOLIS POWER & LIGHT COMPANY

Statement of Capitalization As of July 31, 2003 (In Thousands)

	Unaudited Jul-03	Pro Forma Effect of Aug-03 Debt Issue (Previously Approved)	Pro Forma Effect of Sept-03 Dividend Transaction	Pro Forma Effect of Nov-03 Dividend Transaction
Common Stock	\$324,537	\$324,537	\$324,537	\$324,537
Premium and net gain on Preferred Stock	2,642	2,642	2,642	2,642
Retained Earnings				
Beginning Balance	368,950	370,576	370,576	341,376
Add: Current Year Net Income before Preferred Dividends	84,635	O	O	1)
Less: Preferred Dividends Declared	6.546.66	()	0	()
Less: Current Year Common Dividends	Leading.	0	_ 0	
Ending Bulance	370,576	370,576 +	341,376 *	309,501 *
Accumulated Other Comprehensive Income	- ,	(1 × 1 × 1	4.74	1 -
Total Common Shareholder's Equity	646,448	646,448	617,248	585,373
Cumulative Preferred Stock	59,135	59,135	59,135	59,135
Long-term Debt (Less current maturities and				
sinking fund requirements)	542,054	652,054	652,054	652,054
Total Capitalization	\$1,247,637	\$1,357,637	\$1,328,437	\$1,296,562
Long-term Debt Capitalization Ratio	43,45%	48.03%	49,08%	50.29%

^{* -} The pro-forma Ending Retained Earnings for each such period does not reflect income earned during that period or previous pro-forma periods, and therefore underestimates the cumulative projected level of Ending Retained Earnings.

Indianapolis Power & Light Statement of Income Company=PL (Indianapolis Power & Light Co. - Consolidated)

	Unaudited 12 Months Ended October 31, 2003	
OPERATING REVENUES:	•	902 605 500
Electric Gross Operating Revenues		823,695,520 823,695,520
OPERATING EXPENSES AND TAXES: Production - Fuel		179,505,020
Production - Other		75,886,822
Power Purchased		16,949,321
Total		272,341,163
Transmission		5,589,648
Distribution - Electric		40,429,196
Customer Accounts		16,626,947
Customer Service and Informational		3,724,228
Administrative and General		63,030,854
Total		401,742,036
Depreciation		122,011,890
Amortization of Regulatory Deferrals		1,054,476
Income Taxes - Net		103,773,813
Taxes Other than Income Taxes		27,458,111
Disposition of Allowances - Net		(6,054,285)
Total Operating Expenses and Taxes		649,986,041
OPERATING INCOME		173,709,479
OTHER INCOME AND DEDUCTIONS:		
Allowance for Other Funds During Construction		4,358,683
Carrying Charges on Regulatory Assets		4,695
Miscellaneous Income and Deductions - Net		942,848
Income Taxes - Net		25,605_
Total Other Income and Deductions		5,331,831
TOTAL INCOME		179,041,310
INTEREST CHARGES:		
Interest on Long-Term Debt		41,970,530
Allowance for Borrowed Funds Used During Const		(2,075,420)
Deferred Return on Regulatory Assets-Borrowed		(11,418)
Other Interest Charges		575,968
Amortization - Debt Discount & Expense		1,704,125_
Total Interest and Other Charges-Net		42,163,785
INCOME BEFORE EXTRAORDINARY ITEMS		
AND CUMULATIVE ACCOUNTING CHANGE		136,877,525
Less Preferred Stock Transactions		3,213,312
INCOME APPLICABLE TO COMMON STOCK	\$	133,664,213

39,794

189,674,568

\$ 2,097,847,733

Indianapolis Power & Light Balance Sheet		
Company=PL (Indianapolis Power & Light Co Consolidated)		Unaudited
		As of
	0	ctober 31, 2003
ASSETS:		- <u>-</u>
PROPÉRTY, PLANT AND EQUIPMENT	-	
Utility Plant, at Original Cost	\$	3,341,566,043
Less: Accum. Prov. for Deprec. & Amort.		1,624,882,716
Total Utility Plant - Net		1,716,683,327
OTHER PROPERTY, INVESTMENTS AND OTHER ASSETS:		
Nonutility Property		1,536,613
Less Accumulated Provision for Depreciation		175,121
Total Nonutility Property - Net		1,361,492
Other Investments		3,554,073
Total		4,915,565
CURRENT ASSETS:		
Cash		2,194,578
Working Funds		101,713
Temporary Cash Investments		73,594,685
Accounts Receivable - Associated Companies		895,999
Accounts Receivable:		
Customers		29,041,326
Miscellaneous		6,568,166
Less: Reserve for Uncollectible Accounts		(1,775,510)
Interest Receivable		84,171
Fuel		29,393,317
Materials and Supplies - Net		46,409,023
Other Current Assets		3,127,306

DEFERRED DEBITS:	
Unamortized Petersburg Unit 4 Carrying Charges	15,434,127
Unamort. Def. Return-Pete Unit 4 Carrying Chgs.	8,642,953
Unamort. Reacquisition Premium on Debt	16,905,169
Other Regulatory Assets	124,234,607
Miscellaneous	15,674,806
Unamortized Debt Expense	5,682,611
Total Deferred Debits	186,574,273

Tax Refund Receivable

Total Current Assets

TOTAL ASSETS

Indianapolis Power & Light	
Balance Sheet Company=PL (Indianapolis Power & Light Co Consolidated)	Unaudited
	As of
	October 31, 2003
LIABILITIES	-
CAPITALIZATION:	
Common Shareholder's Equity:	A 004 500 675
Common Stock	\$ 324,536,675
Premium and Net Gain on Preferred Stock	2,642,134
Retained Earnings	372,713,235
Accumulated Other Comprehensive Income	(51,322,954)
Total	648,569,090
Non-Redeemable Cumulative Preferred Stock	59,135,300
Non-Redeemable Cumulative Preferred Stock	33,133,300
Long-Term Debt	652,650,000
Unamort. Premium on LT Debt - Net	(653,813)
Total Long-Term Debt	651,996,187
Total Capitalization	1,359,700,577
CURRENT LIABILITIES:	
Accounts Payable	56,496,334
Dividends Payable	804,801
Customer Deposits	10,201,314
Interest on Long-Term Debt	11,662,159
Interest on Customer Deposits, etc.	1,785,935
Federal Taxes on Income	19,714,076
State Taxes on income	(1,037,055)
Real Estate and Personal Property	20,080,975
Miscellaneous	4,678,299
Def. Fed. & St. Tax on Fuel Costs-Due w/i 1 Yr.	812,262
Deferred Fuel Expense	(1,024,310)
Accounts Payable - Associated Companies	345,514
Miscellaneous	145,496
Total	124,665,800
Current Maturity of Long Term Debt	80,000,000
Total Current Liabilities	204,665,800
DEFENDED OPEDITO.	
DEFERRED CREDITS: FAS109 Net Deferred Income Tax-Credit	120,467,993
Accumulated Deferred Income Tax-Net	270,367,629
Unamortized Investment Tax Credit	28,632,351
Accrued Postretirement Benefits	5,940,018
Accrued Pension Benefits	101,516,463
Miscellaneous	6,556,902
Total Deferred Credits	533,481,356
Total Bolottoa Oroalis	229,101,10
TOTAL LIABILITIES	\$ 2,097,847,733

Confidential Exhibit B

INDIANAPOLIS POWER & LIGHT COMPANY Statement of Capitalization As of October 31, 2003

(In Thousands)

	Unaudited Oct-03	Pro Forma Effect of Nov-03 Dividend (Previously Approved)	Pro Forma Effect of Dec-03 Dividend Transaction
Common Stock	\$324,537	\$324,537	\$324,537
Premium and net gain on Preferred Stock	2,642	2,642	2,642
Retained Earnings		,	,
Beginning Balance	368,950	372,713	340,838
Add: Current Year Net Income before Preferred Dividends	116,776	0	0
Less: Preferred Dividends Declared	(3,213)	0	0
Less: Current Year Common Dividends	(109,800)	(31,875)	(21,300)
Ending Balance	372,713	340,838 *	319,538 *
Accumulated Other Comprehensive Income	(51,323)	(51,323)	(51,323)
Total Common Shareholder's Equity	648,569	616,694	595,394
Cumulative Preferred Stock	59,135	59,135	59,135
Long-term Debt (Less current maturities and			,
sinking fund requirements)	651,996	651,996	651,996
Total Capitalization	\$1,359,700	\$1,327,825	\$1,306,525
Long-term Debt Capitalization Ratio	47.95%	49.10%	49.90%

^{* -} The pro-forma Ending Retained Earnings for each such period does not reflect income earned during that period or previous pro-forma periods, and therefore underestimates the actual cumulative projected level of Ending Retained Earnings.